

## Press Release



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## Jenoptik wins major order worth over 40 million euros.

The Traffic Solutions division of the optoelectronics group will equip Malaysian streets with traffic safety systems. The contract also comprises comprehensive on-site services for a period of 5 years. Jenoptik will deliver and implement equipment and set up a complete operation for the enforcement system.

Jenoptik will install up to 550 traffic monitoring systems in Malaysia and will support the operation over a period of five years. The scope of delivery encompasses stationary and mobile systems for monitoring red-light and speed violations and further on-site services including the installation of the equipment and the implementation of a comprehensive software solution covering the entire process chain. The project is part of the initiative of the Government of Malaysia to improve road safety and covers the northern regions and east Malaysia.

As the delivery of the equipment and the implementation of the back office solution are set to commence this year, first sales and earnings contributions will already be noted in 2012. The project will run over the next five years and will thus positively contribute to the sales and earnings in the medium term.

With a further large order, the Jenoptik Group extends its leading market position for traffic safety solutions. The so called "Automated Enforcement System" of the state of Malaysia is globally considered as one of the largest individual projects of its kind. Jenoptik's contracting body is the Malaysian company A.T.E.S. Sdn. Bhd. (Automated Traffic Enforcement Systems), which, in turn, has been commissioned by the Malaysian Government. The new traffic safety systems are to improve the driving behaviour of motorists in Malaysia and to dramatically reduce the number of traffic deaths and serious accidents.

„This order re-establishes our Traffic Solutions division as a leading systems provider, in particular for large projects outside Europe,“ says Michael Mertin, chairman of JENOPTIK AG. In spring 2011,



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Jenoptik had already received a major order for traffic monitoring systems and equipment from the Kingdom of Saudi Arabia.

## About Jenoptik

As an integrated optoelectronics group Jenoptik operates in the five divisions Lasers & Material Processing, Optical Systems, Industrial Metrology, Traffic Solutions and Defense & Civil Systems. In the Traffic Solutions division, Jenoptik develops, manufactures and markets components and systems that increase road traffic safety throughout the world. The product portfolio, which is based on the proven Robot technology, includes comprehensive systems for all aspects of road traffic, such as speed and red-light monitoring systems as well as OEM (Original Equipment Manufacturer) products and systems for detecting traffic violations. In the services area, the Jenoptik division covers every aspect of the support process chain – from system development, construction and installation of the monitoring infrastructure, to capturing images of infringements and their automatic processing, through to issuing the citations and collecting the fines as the system operator.

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